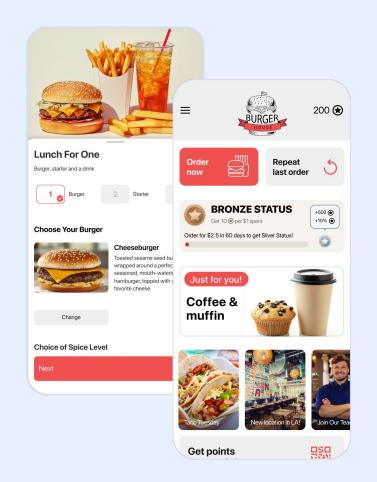
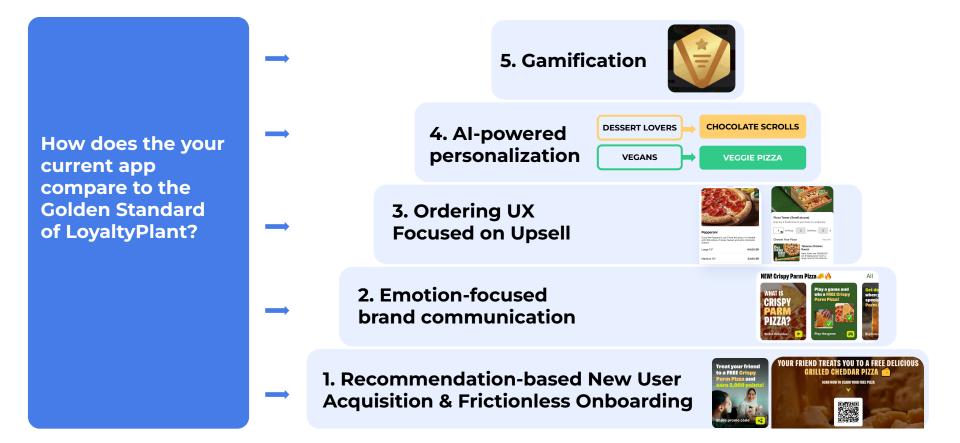


5 key questions to ensure your app and loyalty program drive revenue in 2025



Let's make a health check of your digital customer journey!





4. Al-powered personalization



3. Ordering UX Focused on Upsell





2. Emotion-focused brand communication









1. Is your app using recommendation-based new user acquisition and frictionless onboarding?

Do you have something similar now?



Good ATL app promotion, but no strong recommendation framework



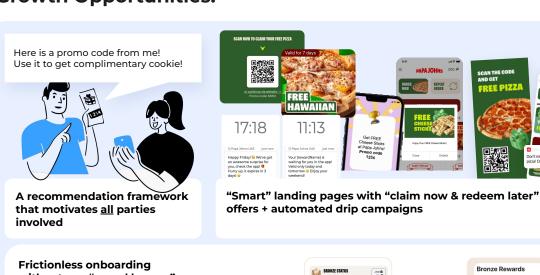
Contact Information Enter the 4-digit code sent to your

Long app No "quest loading (10+ sec) checkout"



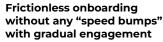
Not fully "tourist-friendly" with the phone restriction

Growth Opportunities:



PAPA JOHNS

App installation







SCAN THE CODE

Don't miss your chance to get free



4. Al-powered personalization



3. Ordering UX Focused on Upsell





2. Emotion-focused brand communication



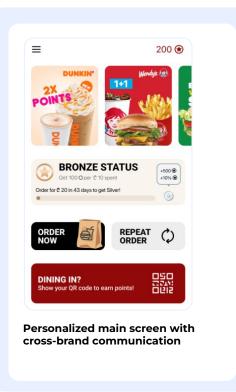


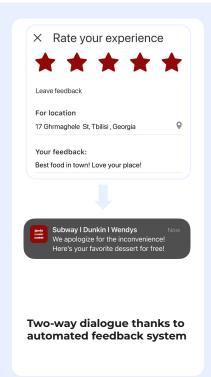




2. Is your brand communication emotion-focused and effective?

What you can have in your app & loyalty program:







A more strategic approach to rewards catalogue: easily attainable, cost-optimized, non-menu rewards, CSR rewards, digital rewards





4. Al-powered personalization



3. Ordering UX **Focused on Upsell**





2. Emotion-focused brand communication



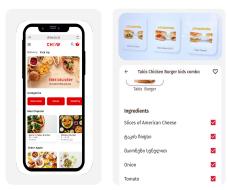






3. Is your ordering UX optimized for upselling?

Do you have something similar now?



Do you have mouthwatering visuals in the menu?



Do you have crossbrand delivery or takeaway flow only?

Do you have multi-language support?



Proactive order failure monitoring might be missing

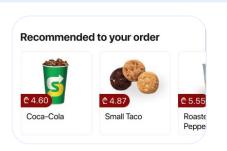
Growth Opportunities



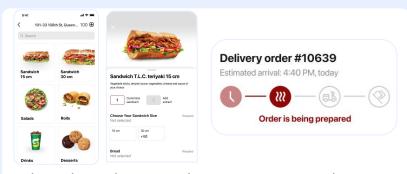








Cart-based upsell



Delivery with couriers outsourcing and cross-brand ordering for multi-brand locations



4. Al-powered personalization



3. Ordering UX Focused on Upsell



2. Emotion-focused brand communication

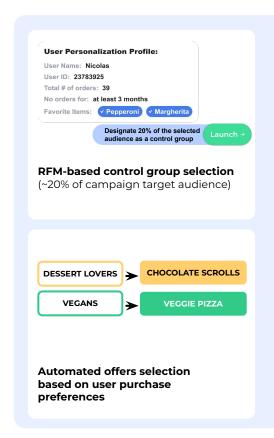




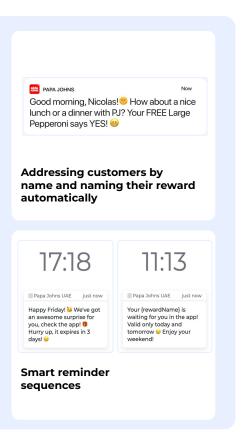


4. Is your app leveraging AI-powered personalization?

How it should look like:









4. Al-powered personalization



3. Ordering UX Focused on Upsell





2. Emotion-focused brand communication









5. Is your app using gamification to engage users?

What you can have in your app:



Dynamic tiered loyalty system focused on getting "one more order"



Mini-games educating users about the product



Custom loyalty badges & animations for tier transitions design



Possibility to "lock" certain rewards behind the tiers



Cross-marketing framework

(3rd party reward catalogue items and 3rd party offer coupons)



Interactive surveys, quizzes, and other engagement minigames

"Missions" for customers with unlockable badges

to increase engagement with the menu



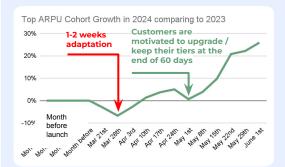




Papa Johns Case Study

PAPA JOHNS

Increase in number of high-paying customers



+25.9%

Top ARPU cohort

(# of customers who spent 500+ AED (\$136+) in the last 60 days)

Incremental marginal profit from AI-powered personalized campaigns



+7 %

Monthly marginal profit from direct app & website orders

Papa Johns UAE won a PLATINUM award at the 2024 loyalty360 awards!



What we stand for



Our mission is to **empower restaurant innovators** who prioritize **exceptional customer experiences.**

We achieve this by being a dedicated partner and delivering game-changing business results.

balance.



From a small team of restaurant enthusiasts in Toledo, OH...

TOP100#5



LoyaltyPlant — a global leader in digital customer engagement for restaurant chains



600+
projects

10+ years

international expertise





PAPA JOHNS









SUBWAY*





Carl's Jr.







ba ance

LoyaltyPlant – a full scale mobile engagement platform to drive repeat sales









Engagement Expert laser-focused on your

business KPIs

Integrations

POS-system, Payments, Courier Services

Ready to launch delivery right now?



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Click here to get a complimentary analysis of your online sales channel to uncover strategic growth opportunities and maximize revenue potential

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